



KENNEBEC VALLEY COUNCIL OF GOVERNMENTS

Date: May 29, 2025
To: KVCOG Member Municipality Participants in the 2025 Road Salt Joint Purchase
RE: Winner of the 2025 Road Salt Bid

Of the three bids KVCOG received for our Road Salt Joint Purchasing, New England Salt Company provided the winning bid. **IT'S UP TO YOU** to contact them as soon as possible to confirm your municipalities order and schedule your delivery (delivery can be scheduled for a later time, but it **MUST** be scheduled) and tell them you are a part of the KVCOG Joint Purchase Program. The bid conditions require New England Salt Company to guarantee the bid price until May 29th, 2026. We also required in the bid conditions that even if you decide to order more tonnage, or less, they are expected to honor their *per-ton* bid price should actual quantities vary.

As with most of our other joint purchases, you are responsible for arranging the final delivery and payment. Payment is expected within 30 days of delivery. To arrange for delivery or for concerns regarding product quality, please call:

Contact:
New England Salt Company
P.O. Box 352
Winterport, ME 04496
Greg Parker
gregnewenglandsaltcompany@gmail.com
207-262-9779

Company	Northern Region Bid Price / Ton	Southern Region Bid Price / Ton
New England Salt Company	\$73.35	\$73.25

Where fuel costs factor in vendors' ability to offer the KVCOG Joint Purchase competitive pricing, please be as flexible as possible when arranging delivery to allow our vendors to make multiple deliveries within the region at the same time.

If you have any questions or comments, please don't hesitate to contact me. Thank you again for your participation in this Joint Purchase.

Sincerely,



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Kennebec Valley Council of Governments
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